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#### **MTC East Asia** Unit 2018

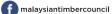
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# **CORPORATE PROFILE**

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MALAYSIAN TIMBER COUNCIL



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#### MALAYSIAN TIMBER COUNCIL

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OUR VISION To be the lead organisation that develops the Malaysian timber industry into a world leader in the manufacture and trade of timber products.

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OUR MISSION To ensure the sustainability of the Malaysian timber industry by improving its competitiveness, enhancing market access and creating trade opportunities.

## WHO WE ARE

The Malaysian Timber Council (MTC) was established in January 1992 to promote the development and growth of the Malaysian timber industry. Incorporated as a company limited by guarantee under the Companies Act 1965, MTC is governed by a Board of Trustees whose members are appointed by the Minister of Plantation Industries and Commodities.



KEY THRUSTS

#### Market Intelligence

• Analysing information and providing intelligence on market trends, business opportunities and challenges .

#### Market Development

- Boosting exports with market expansions as well as strengthening existing businesses.
- Intensifying promotion of Malaysian-made value-added downstream products.

#### Stakeholder Engagement

• Engaging stakeholders for the growth and sustainability of the Malaysian timber industry.

### Industry Development and Empowerment

- Promoting the use of alternative raw material supply.
- Encouraging mechanisation and automation.

# MTC SERVICES FOR THE TIMBER INDUSTRY

Through its activities, MTC facilitates and enhances international market access for the Malaysian timber industry.

- Organising of Malaysian pavilions at international trade fairs
- International marketplace promotion
- Marketing missions
- Business matching missions
- Inbound sourcing missions
- Technology acquisition missions
- Resource and business missions
- Roadshows, seminars and workshops

**Services** 

#### Marketing and Technical Advisory Services

MTC serves as a referral point for industry members to obtain assistance and advice on trade issues and technical matters.

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**Activities** 

#### Trade Enguiries

Trade enquiries received are channelled to the relevant timber trade associations for onward dissemination to their members.

#### MTC Market Promotion Brochures

Brochures in English and other languages are available to complement the marketing efforts of Malaysian timber and timber-products exporters.

#### MTC Wood Wizard

A database which provides detailed information on Malaysian timbers and their applications.

#### Import Assistance Programme

The programme facilitates the Malaysian timber industry in off-shore sourcing of raw materials for value-added downstream timber production.

#### Market Intelligence

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MTC collates market information and intelligence on new and existing markets.

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#### MTC Gallery

A showcase of quality Malaysian-made timber products.



#### Periodic Publication

Timber Malaysia – Industry-relevant local and global news. Frequency: Quarterly

#### MTC Resource Centre

Information on forestry, international timber trade and industry standards is available.

#### Guidebooks/Technical Publications

Guidebooks and other technical publications on various timber species and applications are published as part of MTC's efforts to further promote the use of timbers. The guidebooks are for end-users including architects, engineers and specifiers, among others, on how to design, handle and use timbers .

#### Books

- o Rethink A New Paradigm for Malaysian Timber (2013)
- o Malaysian Wood: Timeless Living (2007) o Rudinara: The Story of the Handmade House (2006)



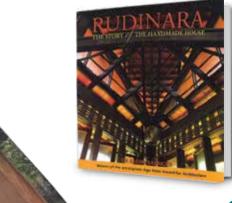


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